

Seven Richmond

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Education

HARVARD UNIVERSITY '22- GPA: 3.7

B.A. Candidate: Economics

Cambridge, MA

Experience

GOLDMAN SACHS

Investment Banking Summer Analyst- Consumer Retail Group

New York, NY

July 2020 – August 2020

- Earned return offer for Summer 2021 based on exceptional performance
- Performed valuation analysis of General Mills and pitched a “buy” recommendation to a panel of senior bankers
- Analyzed macroeconomic data and sector statistics to provide weekly updates for consumer retail group partners

Selected Transaction Experience

Strategic Advisor to a Frozen Foods Company for an Acquisition of a Frozen Vegetable Business

- Conducted analysis on precedent transactions to propose a fee structure
- Organized diligence calls and created/updated/formatted slides in the 45-page marketing deck
- Modeled potential transaction outcomes

BLK CAPITAL MANAGEMENT

May 2020 - Present

President

- Established BLK as the premier organization for developing black undergraduate talent through active money management
- Instituted a robust recruiting process to craft an elite team of investors representing over 70 colleges from Canada, England, Nigeria, Ghana, India and 35 States
- Orchestrated the 2020 BLK Fall Conference. Secured 35 representatives from 16 financial institutions to present insights to BLK membership, including keynote speaker Henry Kravis

Launch of the BLK Foundation

Accepted Meeting Request from the Office of Henry Kravis to Discuss Engagement Opportunities with BLK

- Received initial funding from Henry Kravis to launch a \$5mm raise to provide program related investments to black owned businesses utilizing the talent of BLK Capital Management to source deals
- Built ecosystems of support for black founders through closing 25 new strategic partnerships with various firms
- Connected the Foundation to influential individuals in Africa and Europe to develop a global presence

GAMA GLÓRIA

Business Development Summer Intern- Corporate Law Practice

Lisbon, PT

July 2019 – August 2019

- Developed and presented research on intellectual property law and plant genetic resources to law firm leadership
- Wrote a 20-page research memorandum to prepare firm associates to offer legal advice for clients seeking competitive advantage through Intellectual Property acquisitions
- Gained fluency in Portuguese through community immersion by volunteering at a local church on weekends

Leadership

FIRST GENERATION INVESTORS

Harvard Chapter President and Co-founder

HARVARD BLACK STUDENTS ASSOCIATION

Vice President

Skills and Interests: STATA, R, Spanish, Portuguese, French, Italian, Shakespeare, Baseball, Basketball, Football, SEO