

Tevin Singei

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EDUCATION

Princeton University - Cumulative GPA: 3.43, SAT: 1500

Princeton, New Jersey

Major: Bachelor of Science, Operations Research and Financial Engineering

Expected Graduation: June 2024

Minors: Computer Science, Entrepreneurship

EXPERIENCE

Zoe Co

Princeton, New Jersey

Business Development Intern

January 2021 – Present

- Developed and executed the customer acquisition strategy by researching the current and fast-evolving social media market, redefining the target market, and redesigning the UI/UX interface.
- Identified and implemented a funding strategy to help scale and grow the business, leading to a growth in capital of \$10,000+

NISK Capital Ltd

Nairobi, Kenya

Summer Analyst

July 2020 – September 2020

- Analyzed financial models and generated extensive market research used by clients to evaluate debt and equity offerings.
- Merged research findings, financial data, and analytics into memorandums, teasers, and pitchbooks for marketing and strategic advisory to clients across real estate, health and pharmaceuticals, energy, and industrial sectors.

Dalberg Global Development Advisors

Nairobi, Kenya

Fellow

November 2019 – September 2020

- Strategised and implemented fundraising for a \$1M pro-bono consulting project through end-to-end stakeholder engagement and upscaled funding by 667%.
- Developed a Design Incubate Transfer model for the five-year Ajira Digital Project to provide digital and digitally-enabled jobs for 1M+ Kenyan youth, and tracked progress for the Monitoring, Evaluation, and Learning reports using MS Office.

Equity Bank

Migori, Kenya

Account Executive Intern

January 2019 – June 2019

- Managed cash/cheque deposits and withdrawals for 175+ customers daily using Finacle Banking Services.
- Attracted 237 new clients for the government's Inua Jamii Initiative for the vulnerable, increasing branch deposits by 6%
- Minimized credit risk rating by 2.97% through efficient loan collections and asset recovery.

Milambo Radio Station

Migori, Kenya

Co-host, Panelist

February 2019 – August 2019

- Run the Kurunzi Show, a youth entrepreneurship program done in Kiswahili for two hours every Monday to Saturday.
- Organized the first-ever Migori youth talent show by managing a \$1,700 budget to realize a 27% profit margin.

LEADERSHIP AND CAMPUS INVOLVEMENT

Scholars of Finance

Princeton, New Jersey

Management Intern

January 2021 – Present

- Liaised and drove progress on 15+ national projects spanning fundraising, program development, corporate partnerships, marketing, and BOD recruiting. Managed 19 interns including onboarding, guiding, and staffing onto project teams.

BLK Capital Management

Princeton, New Jersey

Equity Research Analyst

September 2020 – Present

- 100% black-owned and student-run long/short equity hedge fund that strives to promote the financial education of black students around the nation through active qualitative analysis, accounting, comparable company analysis, revenue projection models, DCF valuation, and stock pitches.

Business Today

Princeton, New Jersey

Impact Challenge Staffer

September 2020 – Present

- Directing international seed funding competition with a grand prize of \$15,000 for undergraduate social impact ventures.

PROFESSIONAL DEVELOPMENT

Blackstone Diverse Leaders Program Participant

January 2021, **Remote**

AQR Early Engagement Summit Participant

December 2020, **Remote**

Google Inc. Computer Science Summer Institute Participant

July 2020, **Remote**

SKILLS & INTERESTS

Technical and Professional: MS Applications (Excel, Word, PowerPoint & Outlook), JavaScript, R, Public-Private Partnerships

Languages: Swahili (Fluent)