

Antony Ramirez

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EDUCATION

University of Rochester, GPA: 3.68, Major GPA: 3.93
Bachelor of Arts – Political Science

Rochester, NY

Expected Graduation: May 2023

EXPERIENCE

Bank of America

Incoming Investment Banking Summer Analyst

New York, NY

June 2021

JPMorgan Chase & Co.

Advancing Black Pathways Apprentice

New York, NY

July 2020 - August 2020

- Pitched recommendation and rationale to Liberty Bank of Louisiana in order to generate growth alternatives and improve bank efficiency
- Targeted millennials based on account openings, a cost-saving rewards program, and community outreach initiatives aimed to establish trust between the bank and consumers
- Performed regional market analysis, brand outreach, diversified marketing channels, and prioritized client interaction to expand small business operation activity

BLK Capital Management

Head of Programming, Endowment Committee Head (EC)

Boston, MA

February 2020 - Present

- Perform research on trends and identify key companies to watch across the Consumer & Retail industry as well as Real Estate
- Complete assignments to develop investing education covering qualitative analysis, accounting, comparable company analysis, revenue project models, and DCF valuation
- Given power to recommend stocks and vote on stock recommendations as a committee head for the fund
- Manage a team of 5 analysts on the EC and oversee research and core understanding of BLK's educational program
- Lead communication with black alumni and sponsors for alumni pairing program and Sunday calls

Portsmouth Abbey School Alumni Relations

Class Agent

Portsmouth, RI

February 2019 - Present

- Serve as liaison between graduating class, the school, and head individual Annual Fund efforts for my class
- Establish and enhance the relationship between class members and alumni fund by organizing calls and securing contact information
- Promote communications and educate peers on importance of Annual Fund participation
- Communicated with alumni to secure donations for a team of alumni officers that raised \$2mm in the spring of 2020

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Management Leadership for Tomorrow

Career Prep Fellow

Washington, D.C.

January 2021 – Present

- Selected as one of 1,000 for an 18-month professional development program for high achieving diverse talent
- Complete business case studies and assignments to hone analytical, quantitative and technical skills

SEO Career

SEO Success Fellow (Investment Banking)

New York, NY

January 2021 - Present

- Receive 100+ hours of individualized coaching and online instruction to achieve targeted professional developmental goals mainly around technical and soft skills training
- Study fundamentals specific to Investment Banking to maximize the likelihood of a return offer at the end of the summer

University of Rochester Men's Varsity Football

Varsity Athlete - Running Back

Rochester, NY

August 2019 - Present

- Balance a weekly schedule of 20+ hours of practice, training, and league play in addition to academics during the football season
- Lead a group of freshmen under a family system that requires mandatory study hall hours and tutoring sessions
- UAA & Liberty League All-Academic Team 2020

Other Programs: AQR - Early Engagement Diversity Summit, D.E. Shaw & CO. - Latitude Fellow, Goldman Sachs - Possibilities Summit, PJT Diversity Insight Program, Insight Partners Sophomore Diversity Summit

SKILLS & INTERESTS

Languages: Spanish - Native

Skills: Proficient with MS Word, PowerPoint, Excel

Interests: African American Leadership History, Olympic Wrestling, Motivational Speaking, Music Festivals, Thrift Shopping