

Kwame Amankwah-Ayeh

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Current Address:
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EDUCATION & HONORS

Indiana University – Kelley School of Business, Bloomington, IN

Bachelor of Science in Business

May 2023

GPA: 3.76/4.00

Majors: Finance, International Business, and Sustainable Business

- **William R. Fry Scholar:** One of 30 recipients of a full scholarship awarded to the highest-achieving diverse Kelley applicants
- **Business Honors Program:** Chosen from top 10% of Kelley students to engage in honors-level curriculum and mentorship
- **Business in a Flat World:** Tapped for a class culminating in a 10-day trip to explore India's business landscape and customs
- **Knall-Cohen Investment Fund:** One of 40 faculty-selected students engaged in a rigorous program replicating a buy-side equity research analyst's experience by initiating coverage within the Industrials sector
- **External Events:** AQR Early Engagement Summit, Putnam Investments Equities Externship, Perella Weinberg Partners Global Advisory Diversity Prep Program, Exploring Ares: Diversity in Alternative Investing, Evercore NY Virtual Sophomore Diversity Seminar

Management Leadership for Tomorrow – Bethesda, MD

January 2021 – Present

Career Prep Fellow

- Selected as one of 485 fellows for an 18-month professional development program for high-achieving diverse talent
- Completed business case studies and intensive assignments to hone analytical, quantitative and communication skills

PROFESSIONAL EXPERIENCE

UBS – New York, NY

June 2021 – August 2021

Investment Banking Sophomore Summer Analyst – Equity Capital Markets

- One of 12 sophomores completing a 10-week internship in the investment banking division with a possible return offer
- Accepted this summer analyst opportunity through an accelerated recruiting process in May 2020 as freshman year concluded

BDT Capital Partners – Chicago, IL

June 2020 – Present

BDT Scholars: Apprenticeship Program

- Selected alongside 23 peers nationwide for an intensive inaugural program aimed to create exposure to the firm's investor roles
- Undertook M&A and private equity simulations while gaining critical early-career guidance from current industry professionals

CovIntern – Columbia, SC

June 2020 – July 2020

Business Development Intern

- Initiated contact with 50 corporate HR departments weekly to promote how CovIntern can innovatively modernize their operations
- Advised the Founder on progress with best-fit partners, how to evaluate them, and strategies to create systemic alignment while driving scale

Hydrocephalus Association – Bethesda, MD

June 2019 – August 2019

Summer Rotational Intern

- Secured \$4,000 in funding for the company's capital campaign by supporting the Development Director in gathering & researching data for the annual report, writing grant applications, and maintaining high net worth donor partnerships
- Developed innovative social media strategies across diverse platforms that expanded brand awareness by 21% among youth

LEADERSHIP & ACTIVITIES

Undergraduate Business Diversity Council – Bloomington, IN

November 2020 – Present

Former Social Activities Director; Current VP of Recruitment

- Oversaw an 11-person team in polling and collecting feedback from members to plan the logistics of social events such as charity bowling nights and finals week destressing session, sparking stronger inter-organizational relationships
- Drove a 16% membership uptick year-to-date by revamping the meeting structure and expanding the recruitment team's reach

Kelley Office of Undergraduate Programs – Bloomington, IN

January 2020 – Present

Board Member, Undergraduate Chair's Advisory Council

- Nominated as one of 4 freshmen to contribute personal experiences and assist with recruitment & retention efforts on a revamped council evaluating the state of diversity, equity, and inclusion within the Kelley community
- Analyzed data in collaboration with fellow peers to advise the Undergraduate Chair on the conception of innovative action plans celebrating, promoting, and improving the daily experiences of historically underrepresented students

BLK Capital Management – Cambridge, MA

January 2020 – Present

Equity Research Analyst, Consumer & Retail Sector

- Collaborated with students from various universities to manage \$250,000 in assets within a Black-owned investment fund
- Incorporated fundamental, SWOT and basic valuation analyses into a presentation outlining the merits of UPL Ltd., resulting in a second-place finish at the Spring 2020 stock pitch competition judged by J.P. Morgan Asset Management leaders

College Mentors for Kids – Bloomington, IN

September 2019 – Present

Active Mentor

- Built an ongoing, weekly relationship with a local third grader by listening to their recent life developments and discussing the importance of good citizenship, thereby propelling their social confidence
- Bonded with a mentee through impactful activities such as building snow globes and writing thank-you letters to veterans

INTERESTS

Georgetown Nature Walks | Pi Lambda Phi | Redfin | Get Out | Stevie Wonder | Rollercoasters | International Cuisine
