

RAMY K. SHAFI

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EDUCATION

New York University

College of Arts and Sciences, BA Economics

Minor in Politics and Business Studies

New York, NY

Expected May 2023

PROFESSIONAL EXPERIENCE

Bank of America

Incoming Investment Banking Summer Analyst

- Selected for 10-week internship in the Global Industrials Group

New York, NY

Jun 2021 – Aug 2021

RJE Capital – Structured Settlement Company

Business Development Intern

Los Angeles, CA

Jun 2020 – Sep 2020

- Maintained and developed transparent and honest communication with potential clients in the structured settlements and annuities industry.
- Kept up to date with relationships by building excellent customer relationship skills
- Maintained and updated prospect changes in copper.com and complemented the sales pipeline with prospecting activities

SMAPP – NYU Center of Social Media and Politics

Undergraduate Research Assistant

New York, NY

Jan 2020 – Present

- Assisting Professor Deborah Archer in the NYU Law School.
- Conducting research in the Center for Social Media and Politics:
- Analyzed why older individuals are more likely to disseminate false information on social media
- Researched the impact of fake headlines on the 2016 Presidential campaigns/election

Elmer Holmes Bobst Library- NYU Library

Desk Support Assistant

New York, NY

Aug 2019- Present

- Resolved printing and network connectivity issues for library patrons
- Ensured excellent customer service by efficiently finding solutions and communicating effectively to the library patrons

LEADERSHIP & PROFESSIONAL DEVELOPMENT

BLK Capital Management – 100% black-owned student-run hedge fund with \$200k+ AUM

Sector Leader (Analyst since Sep 2020)

Cambridge, MA

Jan 2021 – present

- Oversee the education program for BLK's 180+ analysts and directed the transfer of the education program to Google Classroom
- Perform in-depth research on small/mid cap companies through qualitative analysis, comparable company analysis, and building revenue projection & DCF models
- Vote on final investment decisions and conduct recurring due diligence on equities in the fund

SEO Career – professional development organization

Success Participant (Alternative Investments & Investment Banking Track)

New York, NY

Apr 2020 – present

- Complete 100+ hours of individualized coaching and online instruction focused on developing technical and soft skills
- Explore the industries via webinars, events, exposure to industry professionals, and professional/peer networking

NYU BAC – NYU Business Analytics Club

VP of Outreach

New York, NY

Jan 2020 – May 2020

- Provided opportunities for students to work with data analytics in a real-world setting and understand its applications across a wide spectrum of industries
- Allows members of the NYU Community to interact with faculty and leading researchers in the field of analytics

Other Activities: NYU Pre-Law Society, NYU Presidential Honors Scholar, NYU Speech and Debate, NYU Black Student Union, Ron Brown Scholar

SKILLS & INTERESTS

Computing: Proficient in Java, Python, R, Microsoft Office, LaTeX

Interests: Emerging markets & developing economies, sports, cinema and music blogging