

Murimi Nyamu

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EXPERIENCE

KKR (KOHLEBERG KRAVIS & ROBERTS)

NEW YORK, NY

Private Equity Analyst (Telecommunication, Media, & Technology Group)

July 2020 – Present

- Selected as sole TMT analyst in the firm's inaugural full-time analyst class after competitive 7-round interview process

Selected Transaction Experience

\$10bn+ Media Toehold Target (Terminated)

- Built full operating, toehold, and LBO models to analyze viability of a position; concluded toehold investment resulted in most attractive risk-adjusted returns
- Crafted 20+ slide presentation deck highlighting industry growth, competitive positioning, and key go-forward diligence items

\$1.5bn+ Information Services LBO Target (Active)

- Conducted quantitative analyses to answer key questions surrounding churn, competitive positioning, and TAM
- Led, analyzed, and quantified 20+ calls with industry experts to further commercial diligence
- Coordinated diligence process with sell-side bankers, industry advisors, consultants, and financing sources

\$250M+ Music IP Asset LBO Target (Signed)

- Collaborated with KKR Credit to understand return profiles and opportunity set within Music IP arena
- Prepared 45-page investment committee deck surrounding a Music IP strategy that highlighted revenue generation, uncorrelated nature of asset class, industry trends, and sustainability of cash flows

BLK CAPITAL MANAGEMENT

CAMBRIDGE, MA

Executive Board Member (Chief Strategy Officer)

October 2018 – May 2020

Sector Leader (Telecommunication, Media, & Technology Sector)

October 2017 – October 2018

- Determined and executed action for \$200K+ portfolio in global, all-black, student-run, long/short equity hedge fund
- Shaped the future of the fund by meeting with executive team weekly to foster growth and increase efficiency
- Led weekly group calls with 20+ analysts to discuss updates in TMT sector and overall equities market
- Brought in 30% of the ~200 analysts after recruiting and interviewing 250+ students from across the country
- Awarded 1st place at the Goldman Sachs BLK Stock Pitch Competition after pitching a long thesis on a \$900M oil & gas spin-off, focusing on hidden asset value, exit opportunities, and macroeconomic conditions

GOLDMAN SACHS

NEW YORK, NY

Investment Banking Summer Analyst (Telecommunication, Media, & Technology Group)

June 2019 – August 2019

Investment Banking Summer Analyst (Consumer Retail Group)

June 2018 – August 2018

- Awarded \$15K Scholarship for Excellence after stellar performance and personal reviews during summer 2018

Selected Transaction Experience

Lead Advisor on ~\$1B Media Company IPO (Terminated)

- Built dynamic model that analyzed impact of quarterly financial miss on company's full year performance
- Created ~15 presentation slides surrounding industry sizing, key selling points, and comparison analyses

ADVENT INTERNATIONAL

BOSTON, MA

Private Equity Fall & Spring Intern (Industrials Group)

August 2018 – May 2019

- 1 of 2 undergraduates selected to participate in the firm's first ever analyst intern class

Selected Transaction Experience

\$200M Add-On LBO Target for Tank Cleaner Company (Closed)

- Constructed LBO model with 4 cases and capacity to analyze effect of potential acquisitions
- Developed thesis on company's growth prospects, clarified value chain, and answered critical industry questions

EDUCATION

HARVARD UNIVERSITY

CAMBRIDGE, MA

Bachelor of Arts in Economics with a Secondary in Psychology

August 2016 – May 2020

Graduated Cum Laude in Economics

- Cumulative GPA:** 3.8 / 4.0 | **GMAT:** 760 | **ACT:** 34 | **SAT:** 2220 | **SAT Subject Tests:** Math I: 750
- Harvard Men's Varsity Cross Country and Track and Field Team:** 2nd best performing runner in first season
- Activities:** Harvard Financial Analyst Club, Harvard Investment Association, Management Leaders for Tomorrow (MLT), Crimson Key Society, Sponsors for Educational Opportunity (SEO)

ADDITIONAL

Interests: Intramural Basketball, Long Distance Running, *Suits*, Restaurant Exploration | **Travel:** East Africa, Western Europe