

Demi Akinjide

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Education and Qualifications

Sep 2019- Present	University of Bristol- BSc Economics First year grade- First Class Honours (1st)	London, UK
Sep 2014- Jun 2019	University College School (UCS) A Levels A*- Economics A- Mathematics A- Physics (highest mark in school for Economics) GCSEs 10 A* 1 A (top grade in additional Maths)	London, UK

Experience

Jul 2021- Aug 2021	Incoming Private Equity AIMS Summer Intern- Goldman Sachs	London, UK
Feb 2021- Present	Equity Research Analyst- BLK Capital <ul style="list-style-type: none"> 100% black owned and student run long/short equity hedge fund that strives to promote the financial education of talented black students in the U.S. and U.K. through active money management. Work with fellow analysts to manage a portfolio of over \$100k, perform equity research, and prepare for a career in the financial services industry. Pitch a stock in front of investment professionals at the end of a rigorous, six-month investing education program covering qualitative analysis, accounting, comparable company analysis, revenue projection models, and DCF's. 	London, UK
Jul 2020- Dec 2020	Summer Intern- Nomad (Fintech) <ul style="list-style-type: none"> Led due diligence initiative, conducting market research focused on African digital banks and fintech start-ups. Worked with the Nigeria team to coordinate surveys and interviews with Nigeria based SME's and entrepreneurs. Worked directly with CEO to coordinate meetings and produce a report used to successfully pitch for VC investment. 	London, UK
Nov 2020- Nov 2020	Top Black Talent Program- Google <ul style="list-style-type: none"> Selected as one of 60 out of a total 1,500 applicants to take part in program, as person with potential to work at Google. Engaged in mock cases, based around revenue growth and strategy, gaining an insight into Google's corporate functions. Learnt about the organisational structure and functions of Google, hearing from the MD who runs YouTube EMEA. 	London, UK
Sep 2020- Sep 2020	Bain True North Program- Bain <ul style="list-style-type: none"> Worked through Private Equity case, market sizing for potential acquisition target in the Indonesia's ride-hailing industry. Gained and insight to management and strategy consulting through a workshop and ongoing mentorship from consultants. 	London, UK
Apr 2019- Jun 2019	Spring Intern- Lazard, PJT Partners, BofA, Macquarie Capital, EY <ul style="list-style-type: none"> Completed spring weeks all of the above firms, networked with investment bankers gaining an insight into M&A. Led valuation efforts in a team presentation for sell side M&A deal and researched impacts of Covid-19 on sector trends. Independently created company profile of 'The Gym Group', which involved analysing financial statements, researching capital structures and market due diligence. 	London, UK
Mar 2019- Mar 2019	Diverse Leaders Program- Blackstone <ul style="list-style-type: none"> Part of ongoing program- gaining an insight into finance and Blackstone through seminars, interactive workshops and networking opportunities. Gained an insight into TMT, Consumer and Retail, Tactical Opportunities, Strategic Partners, Credit, Healthcare. Partook in professional course on how to read the Financial Times and networked with Blackstone professionals of ranging divisions and positions. 	London, UK

Leadership

Aug 2020- Present	Partner and Head of Expansion & Recruitment- Mergersight <ul style="list-style-type: none"> Executive team member: Manages the formation of new Mergersight chapters across the globe and recruiting of partners. Leading the Bristol chapter, in charge of writing and publishing regular M&A reports and recruiting analysts. 	London, UK
Jun 2020- Present	Head of Investment Banking- Bristol Banking and Investment Society <ul style="list-style-type: none"> Oversees the club as a committee member, runs IB analyst program giving training to members, aids sponsorship team. 	London, UK
Sep 2019- Present	Founding Member and Head of Partnerships- Black Head Students' Network <ul style="list-style-type: none"> Leads group of over 120 members, responsible for procuring and managing sponsors such as Goldman Sachs and Coutts. 	London, UK
Sep 2019- Sep 2020	Head Boy and Captain of Monitors- University College School <ul style="list-style-type: none"> Elected by student body and Headmaster to govern a team of 23 prefects and run internal and external school initiatives. 	London, UK
Jun 2016- Jun 2019	Fully qualified Tennis Coach- Brondesbury tennis club <ul style="list-style-type: none"> Coached a range of ages in group lessons and competed for the club in singles (undefeated) and doubles league fixtures. 	London, UK
Jun 2014- Jun 2014	Black Belt- Shotokan Karate <ul style="list-style-type: none"> Competed in both solo and team semi-contact tournaments. Currently learning Brazilian Jiu Jitsu at a beginner's level. 	London, UK

Interests and Volunteering

Jan 2012- Present	Volunteer- Christianna Foundation <ul style="list-style-type: none"> Visit Nigeria to help improve of education for children, via projects such as library construction and textbook distribution. Worked with Chairman having led marketing for fundraising initiatives, to raise money for underfunded schools. 	Lagos, Nigeria
Jul 2018- Aug 2019	Expedition Leader- Romania, Hands for Hope <ul style="list-style-type: none"> Led charity expeditions, of 17 people, to rural Romanian villages to aid primarily orphaned and disadvantaged children. We worked as a team to make home repairs to increase the safety and quality of houses as well as providing medical care. 	Drobeta-Turnu Severin, Romania
Nov 2018- Feb 2019	Event Manager - University College School <ul style="list-style-type: none"> Oversaw the event managers of UCS community action 2018-19, raising over £50,000 for charity. 	London, UK
Sep 2015- Jun 2019	Athlete - University College School <ul style="list-style-type: none"> 1st team Basketball & Hockey for UCS, honing team and communication skills by representing the school in leagues. 	London, UK