

# Murimi Nyamu

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## EXPERIENCE

### KKR (KOHLEBERG KRAVIS & ROBERTS)

NEW YORK, NY

Private Equity Analyst (Telecommunication, Media, & Technology Group)

July 2020 – Present

- Selected as sole TMT analyst in the firm's inaugural full-time analyst class after competitive 7-round interview process

#### Selected Transaction Experience

##### **\$10bn+ Media Toehold Target (Terminated)**

- Built full operating, toehold, and LBO models to analyze viability of a position; concluded toehold investment resulted in most attractive risk-adjusted returns
- Crafted 20+ slide presentation deck highlighting industry growth, competitive positioning, and key go-forward diligence items

##### **\$1.5bn+ Information Services LBO Target (Active)**

- Conducted quantitative analyses to answer key questions surrounding churn, competitive positioning, and TAM
- Led, analyzed, and quantified 20+ calls with industry experts to further commercial diligence
- Coordinated diligence process with sell-side bankers, industry advisors, consultants, and financing sources

##### **\$250M+ Music IP Asset LBO Target (Signed)**

- Collaborated with KKR Credit to understand return profiles and opportunity set within Music IP arena
- Prepared 45-page investment committee deck surrounding a Music IP strategy that highlighted revenue generation, uncorrelated nature of asset class, industry trends, and sustainability of cash flows

### BLK CAPITAL MANAGEMENT

CAMBRIDGE, MA

Executive Board Member (Chief Strategy Officer)

October 2018 – May 2020

Sector Leader (Telecommunication, Media, & Technology Sector)

October 2017 – October 2018

- Determined and executed action for \$200K+ portfolio in global, all-black, student-run, long/short equity hedge fund
- Shaped the future of the fund by meeting with executive team weekly to foster growth and increase efficiency
- Led weekly group calls with 20+ analysts to discuss updates in TMT sector and overall equities market
- Brought in 30% of the ~200 analysts after recruiting and interviewing 250+ students from across the country
- Awarded 1st place at the Goldman Sachs BLK Stock Pitch Competition after pitching a long thesis on a \$900M oil & gas spin-off, focusing on hidden asset value, exit opportunities, and macroeconomic conditions

### GOLDMAN SACHS

NEW YORK, NY

Investment Banking Summer Analyst (Telecommunication, Media, & Technology Group)

June 2019 – August 2019

Investment Banking Summer Analyst (Consumer Retail Group)

June 2018 – August 2018

- Awarded \$15K Scholarship for Excellence after stellar performance and personal reviews during summer 2018

#### Selected Transaction Experience

##### **Lead Advisor on ~\$1B Media Company IPO (Terminated)**

- Built dynamic model that analyzed impact of quarterly financial miss on company's full year performance
- Created ~15 presentation slides surrounding industry sizing, key selling points, and comparison analyses

### ADVENT INTERNATIONAL

BOSTON, MA

Private Equity Fall & Spring Intern (Industrials Group)

August 2018 – May 2019

- 1 of 2 undergraduates selected to participate in the firm's first ever analyst intern class

#### Selected Transaction Experience

##### **\$200M Add-On LBO Target for Tank Cleaner Company (Closed)**

- Constructed LBO model with 4 cases and capacity to analyze effect of potential acquisitions
- Developed thesis on company's growth prospects, clarified value chain, and answered critical industry questions

## EDUCATION

### HARVARD UNIVERSITY

CAMBRIDGE, MA

Bachelor of Arts in Economics with a Secondary in Psychology

August 2016 – May 2020

Graduated Cum Laude in Economics

- Cumulative GPA:** 3.8 / 4.0 | **GMAT:** 760 | **ACT:** 34 | **SAT:** 2220 | **SAT Subject Tests:** Math I: 750
- Harvard Men's Varsity Cross Country and Track and Field Team:** 2<sup>nd</sup> best performing runner in first season
- Activities:** Harvard Financial Analyst Club, Harvard Investment Association, Management Leaders for Tomorrow (MLT), Crimson Key Society, Sponsors for Educational Opportunity (SEO)

## ADDITIONAL

**Interests:** Intramural Basketball, Long Distance Running, *Suits*, Restaurant Exploration | **Travel:** East Africa, Western Europe