

NANA KOFI BONSU DARKO

Box 2069, 124 Raymond Ave Poughkeepsie, NY 12604 | (845) 293-9869 | nbonsudarko@vassar.edu

EDUCATION

Vassar College, Poughkeepsie, NY **Expected May 2022**

Bachelor of Arts, Economics; Correlate Sequence in Mathematics

Overall GPA: 3.6/4.0

Relevant Coursework: Macroeconomic Theory, Financial Systems/International Economics, Multi-Variable Calculus

PROFESSIONAL EXPERIENCE

Summer Analyst (Global Markets: Sales and Trading), UBS, New York, NY **Jun 2021- Aug 2021**

Apprentice, Advancing Black Pathways, JPMorgan, New York, NY **Jul 2020 – Aug 2020**

- Participated in inaugural six-week, full time apprenticeship focused on exposing students to hands on experience, project-based curriculum and professional readiness.
- Completed 20 hours per week of career focused learning in order to highlight career mobility, personal branding, virtual proficiency and building professional trajectory.
- Partnered with Chase Business Banking Clients. Providing recommendations to solve, manage and execute designated business problem focused on social media strategies to increase lead-conversion rate.

Summer Analyst (Wealth Management), Forte Capital, New York, NY **May 2020 – Jun 2020**

- Conducted market research on investment grade bonds, evaluating market news and relaying weekly market insights.
- Contributed to advising on financial strategies, investment portfolio building and investment analysis.

Marketing Intern, Synergy Management, New Rochelle, NY **Jun 2019 – Aug 2019**

- Optimized relationships with current and prospective clients by proposing strategies to maximize revenue and success rates through the implementation of social media as a tool for market growth.
- Implemented outreach program to potential consumers, increasing overall revenue through acquisition of over 10 new client subscriptions.
- Promoted from field representative to marketing coach and assigned a team of trainees to educate in client relation skills needed to grow clientele.

EXPLORATORY PROGRAMS

EY-Parthenon Connect **Aug 2020**

Goldman Sachs Summer Insight Series, New York, NY **Jun 2020**

Credit Suisse Undergraduate Boot Camp, New York, NY **April 2020**

JPMorgan (AWM)/Modern Guild Finance Bootcamp, New York, NY **Jun 2020**

LEADERSHIP/ VOLUNTEER ACTIVITIES

JPMorgan Chase FSI Program, New York, NY **April 2020 – Present**

- Selected to participate in program focused on increasing financial services fundamentals, industry-specific training and individualized coaching and mentorship.
- Completed virtual curriculum that included: industry-specific training and assessments focused on developing financial services technical skills and business fundamentals.
- Partnered with mentor in Private Client Advisory (CCB) in order to deepen understanding of Wealth Management and be educated in relationship management..

Equity Research Analyst, BLK Capital Management, Cambridge, MA **Jan 2020 – Present**

- Collaborated with fellow analysts from around the nation to manage a portfolio, perform equity research and conduct weekly market fire chats.
- Participated in 2020 Annual Stock Pitch Competition.

Project Manager, Vassar Consulting Club, Vassar College **Jan 2018 – Present**

- Involved in portfolio analysis, financial literacy workshops, consulting case-study workgroups and interview practices.
- Leading team of five consultants in growth strategy projects for the Vassar News Outlet (Misc.), constructed study for analysis of data based on past operations, figure out methods to optimize expenses, increase revenue sources and forge partnerships with local businesses.

Business Analyst, Unity For Equality, New York, NY **Jan 2020 – May 2020**

- Provided strategic input and leadership on evaluating capital expenditures and towards capital allocation.
- Managed various capital raising projects such as the U.F.E Yoga Program and the Annual Summit.

Founder, Enterprising Teens (Non-Profit Business Development Group), Ghana **May 2017 – May 2018**

- Provided business management education to small business owners within low income communities of Ghana.
- Helped to improve organizations and businesses by teaching skills such as balance sheet construction, excel proficiency and query analysis.

Vice President, Street Angels (Fundraising Group), Ghana **Jan 2016 – Dec 2016**

- Initiated quarterly fundraiser to support orphanages in Ghana.
- Raised \$10000 towards purchase of new equipment and inventory for Good Shepherd Orphanage.

Other Affiliations: INROADS, SEO, ModernGuild

OTHER SKILLS & INTERESTS

General: Project Management, Business/Presentation Communication

Computer: Microsoft Office Suite (Excel, Word, PitchPro), Google Suite, HTML Web Design, Stata, Latex

Languages: Twi, Swahili

Interests: Reading, Writing, Soccer, Swimming, Stocks and Investments, Real Estate, Trading